



High Fliers Research Limited

1 Pancras Square, London N1C 4AG

Telephone: 020 7428 9000

To Whom It May Concern,

Re: Andrei Cursaru

I write as a referee for Andrei Cursaru. Andrei was employed by High Fliers Research from September 2017 to April 2018 as the University Manager at Lancaster University.

High Fliers Research Ltd. is an independent market research company specialising in graduate and student research at the UK's leading universities. *The Times Final Year Student Survey* is the largest survey of its kind in the UK and Andrei managed this process at Lancaster University.

Working as a University Manager is an extremely demanding job. Andrei had to coordinate a variety of tasks throughout the academic year, fitting this in around their final year studies and other academic commitments. Tasks included campus research, running focus groups and managing a team of peers for a face-to-face survey. Andrei completed every task on time and to an extremely high standard, whilst communicating the progress in a very *timely* and efficient manner.

For *The Times Final Year Student Survey 2018*, Andrei was required to recruit and lead a team of over 22 students, who to each conduct 25 face-to-face interviews over ten days. Through Andrei's effective management, the team achieved a total of 598 surveys, surpassing their university target. Andrei's original target was 500 so the team went significantly above and beyond what was requested. In this role Andrei was continually reliable, efficient, hardworking and diligent, furthermore Andrei was well liked by both peers and the High Fliers team. Andrei was an approachable and enthusiastic manager. Andrei is a friendly and outgoing individual, and I would thoroughly recommend him for any future role.

I trust this is the information you require, it is given in the strictest confidence and, whilst every effort has been made to ensure that the above details are correct, High Fliers Research will accept no financial or other liability that may arise.

Yours faithfully,

A handwritten signature in black ink, appearing to read "Tim", written over a horizontal line.

Tim Wise

Research Director
High Fliers Research